

**License Fees, Managed  
Service Options, and  
Onboarding Pricing for  
Citrix Cloud Workspaces  
- Secured Application  
Delivery and Management  
Provided by CenturyLink  
available on the  
CenturyLink Marketplace**

## Citrix Workspace Cloud License (MRC)

## CitrixWorkspaceCloudLicense(MRC)withShareFile

User Quantity	License Cost (Total)		User Quantity	License Cost (Total)
1-25	\$589		1-25	\$708
25-35	\$824		25-35	\$991
35-45	\$1,060		35-45	\$1,274
45-55	\$1,295		45-55	\$1,557
55-65	\$1,531		55-65	\$1,840
65-75	\$1,766		65-75	\$2,124
75-85	\$2,002		75-85	\$2,407
85-95	\$2,237		85-95	\$2,690
95-105	\$2,473		95-105	\$2,973
105-115	\$2,708		105-115	\$3,256
115-125	\$2,944		115-125	\$3,539
125-135	\$3,179		125-135	\$3,822
135-145	\$3,415		135-145	\$4,106
145-155	\$3,650		145-155	\$4,389
155-165	\$3,886		155-165	\$4,672
165-175	\$4,121		165-175	\$4,955
175-185	\$4,357		175-185	\$5,238
185-195	\$4,592		185-195	\$5,521
195-205	\$4,828		195-205	\$5,804
205-215	\$5,063		205-215	\$6,088
215-225	\$5,299		215-225	\$6,371
225-235	\$5,534		225-235	\$6,654
235-245	\$5,770		235-245	\$6,937
245-255	\$6,055		245-255	\$7,220

	Basic	Standard	Advanced	Advanced Plus
<b>Citrix Cloud Workspace CLC Onboarding</b>				
<b>Cloud Deploy Services</b>				
<b>License/ Software assurance procurement - Citrix</b> Obtain all applicable media and license from vendor/reseller for Citrix	✓	✓	✓	✓
<b>License/ Software assurance procurement - Microsoft</b> Obtain all applicable media and licensing from vendor/reseller for Windows Operating System and RDS licenses	✓	✓	✓	✓
<b>Deployment Services</b>				
<b>License/ Software assurance procurement - Citrix</b> Obtain all applicable media and license from vendor/reseller for Citrix	✓	✓	✓	✓
<b>License/ Software assurance procurement - Microsoft</b> Obtain all applicable media and licensing from vendor/reseller for Windows Operating System and RDS licenses	✓	✓	✓	✓
<b>Deploy Citrix Cloud</b> Configure Citrix cloud and assign administrator access	✓	✓	✓	✓
<b>Deploy Cloud Infrastructure Virtual Machines</b> Deploy cloud infrastructure VM's needed to host solution (2 Active Directory, 2 Cloud Connector, 1 Desktop VDA minimum, 1 Profile Manager)				✓
<b>Deploy &amp; Configure Desktop Platform</b> Configure core Citrix infrastructure; Cloud Connector and Licensing		✓	✓	✓
<b>Citrix VDA Deployment</b> Deploy Citrix Virtual Delivery Agent install/ register virtual delivery agent (25 user per VDA)		✓	✓	✓
<b>Configure Profile Manager</b> Configure Profile Manager Policy			✓	✓
<b>Assign users to apps and desktops</b> Assign users and group to app and desktop resources			✓	✓
<b>Application Installation Support &amp; Testing</b> Assist with application installation and testing			✓	✓
<b>Create Baseline Image</b> If applicable create and configure baseline image that will be used to rapidly deploy new hosts for increased capacity			✓	✓
<b>Active Directory Integration</b> Provide up to 8 hours AD integration support services				✓
<b>Integration Support</b> Provide 4 hours of integration support to get you up and running	✓	✓	✓	✓
<b>Preview and Tour</b> Provide 1hr guided tour of your environment	✓	✓	✓	✓

# Onboarding Pricing

Onboarding (NRC)			
User Quantity	Basic	Standard	Advanced
1-25	\$875	\$3,500	\$5,250
25-35	\$875	\$3,500	\$5,250
35-45	\$875	\$3,500	\$5,250
45-55	\$875	\$3,500	\$5,250
55-65	\$875	\$3,800	\$5,250
65-75	\$875	\$3,800	\$5,250
75-85	\$875	\$4,200	\$5,600
85-95	\$875	\$4,200	\$5,950
95-105	\$875	\$4,550	\$6,300
105-115	\$875	\$4,550	\$6,300
115-125	\$875	\$4,900	\$6,650
125-135	\$875	\$4,900	\$6,650
135-145	\$875	\$4,900	\$6,650
145-155	\$875	\$5,250	\$6,650
155-165	\$875	\$5,250	\$7,000
165-175	\$875	\$5,250	\$7,000
175-185	\$875	\$5,600	\$7,000
185-195	\$875	\$5,600	\$7,350
195-205	\$875	\$5,950	\$7,350
205-215	\$875	\$5,950	\$7,700
215-225	\$875	\$5,950	\$7,700
225-235	\$875	\$6,300	\$8,050
235-245	\$875	\$6,300	\$8,050
245-255	\$875	\$6,300	\$8,050

## Managed Services Offerings

Task	Basic	Standard	Advanced
<b>Citrix Cloud Workspace CLC</b>			
<b>Managed Services</b>			
<b>Administration</b>			
Support Cloud infrastructure: Citrix Cloud, Cloud Connector support services		✓	✓
Standard monitoring and alerts		✓	✓
Manage Citrix Cloud, Cloud Connector, Machine Creation Services		✓	✓
Manage Citrix Cloud infrastructure issues and requests		✓	✓
Cloud Connector Upgrade (annual)		✓	✓
VDA software Upgrade (annual)		✓	✓
Create Machine Catalog and assign VDA's		✓	✓
Create Delivery Group		✓	✓
Assign users to resources			✓
Publish Applications			✓
Deploy base XenApp VM			✓
Deploy Virtual Delivery Agent (VDA) to new XenApp host and configure delivery			✓
Troubleshoot performance issues			✓
Delivery Group modifications			✓
Modify published application settings			✓
Citrix Policy Management			✓
VDA Active Directory GPO Policy support			✓
Performance troubleshooting & support			✓
Add/ Removal of users to published application and desktops			✓

## Managed Services Offerings (cont.)

Task	Basic	Standard	Advanced
<b>Citrix Cloud Workspace CLC</b>			
<b><i>Managed Services</i></b>			
<b><i>Administration</i></b>			
Profile Manager administration and support			✓
Update VDA template			✓
Authentication troubleshooting			✓
Citrix profile share management			✓
Distribute SSL certificates to Citrix infrastructure			✓
Analyze & resolve infrastructure system problems			✓
Troubleshoot, reset/ disconnect session state			✓
Change management			✓
Assign/ delegate Citrix Administration Access			✓
Platform health check and recommendations			✓
<b><i>Platform Upgrades</i></b>			
Perform platform upgrades annually - Cloud Connector, License and Profile Manager software			✓
Virtual Delivery Agent (VDA) software upgrade (annual)			✓
Perform license update (annual)	✓	✓	✓

## Managed Services Offerings (cont.)

Task	Basic	Standard	Advanced
<b>Citrix Cloud Workspace CLC</b>			
<b><i>Managed Services</i></b>			
<b><i>Administration</i></b>			
<b><i>Printer Management</i></b>			
Installation of print drivers			✓
Citrix printer policy administration			✓
Troubleshoot Printing issues			✓
Citrix Session Printers			✓
<b><i>Desktop/Application Management</i></b>			
Workspace infrastructure patch and software update (Monthly)			✓
VDA patching and software update (Monthly)			✓
Support baseline application patching and upgrade			✓
Application and desktop policy and optimization			✓
<b><i>Personalization</i></b>			
Profile management			✓
<b><i>Problem Management</i></b>			
Identify infrastructure problems			✓
Resolve Citrix Cloud Platform Infrastructure problems		✓	✓
Initiate change management if changes are required			✓
Update problem ticket with resolution information			✓

## Managed Services Offerings (cont.)

Task	Basic	Standard	Advanced
<b>Citrix Cloud Workspace CLC</b>			
<b><i>Managed Services</i></b>			
<b><i>Administration</i></b>			
<b><i>Printer Management</i></b>			
<b><i>Security Update</i></b>			
Deploy vulnerability updates			✓
<b>License Management</b>			
<b>License/ Software reporting - Citrix</b> Report monthly license utilization	✓	✓	✓
<b>Technical Support</b>			
<b>Direct Technical Support (Technical Contact)</b> Technical contact can call support or open case from Citrix Cloud	✓	✓	✓



## Managed Services Pricing

Managed Services (MRC)			
User Quantity	Basic	Standard	Advanced
1-25	\$0	\$1,025	\$1,275
25-35	\$0	\$1,072	\$1,381
35-45	\$0	\$1,148	\$1,568
45-55	\$0	\$1,181	\$1,706
55-65	\$0	\$1,163	\$1,705
65-75	\$0	\$1,133	\$1,817
75-85	\$0	\$1,165	\$1,965
85-95	\$0	\$1,245	\$2,145
95-105	\$0	\$1,325	\$2,325
105-115	\$0	\$1,405	\$2,505
115-125	\$0	\$1,485	\$2,685
125-135	\$0	\$1,565	\$2,865
135-145	\$0	\$1,645	\$3,045
145-155	\$0	\$1,725	\$3,125
155-165	\$0	\$1,805	\$3,305
165-175	\$0	\$1,885	\$3,585
175-185	\$0	\$1,965	\$3,765
185-195	\$0	\$2,045	\$3,945
195-205	\$0	\$2,125	\$4,125
205-215	\$0	\$2,205	\$4,305
215-225	\$0	\$2,285	\$4,485
225-235	\$0	\$2,365	\$4,665
235-245	\$0	\$2,445	\$4,845
245-255	\$0	\$2,525	\$5,025

